This is the ideal, practical, writing a grant workshop for any organization seeking to attain funding by applying for grants. This workshop will encourage the writer to develop, direct and edit creative ideas in addition to giving an invaluable guidance on how to present work for submission.

This is an insightful and informative step-by-step grant writing course for grant writers. Aimed at first-time writers and those looking for guidance on the grant writing process, this course acts as an important introduction to the world of philanthropy, grant-making and grant-seeking. The workshop will use grants from both public and private sector as case studies and discuss how to apply successfully for a grant using certain proven techniques.

The workshop is ideal for people new to writing grants and will help them effective and efficiently write a better application.

- Course Content
- Budget
- Evaluation
- Methodology
- Planning to write your Grant Application
- Grant Jargon
- Acquittal of Grant
- Practical Grants Writing Tips
- Examples of Public & Private Sector Grants

**Workshop Outcomes**

Upon completion of this grant writing workshop, it is expected participants will have:

- Knowledge and understanding of the Grants Writing process
- Knowledge and understanding of Philanthropic and Funding Principles in both public and private sector

**Port Macquarie**  
Thursday, 7 September 2017  
8:30am – 4:30pm

**Coffs Harbour**  
Friday, 8 September 2017  
8:30am – 4:30pm

To enrol please complete the enrolment form available from:  

Or contact the research centre for a copy:  
PH: 02 5524 2490  
MNCResearch@ncahs.health.nsw.gov.au
Keith Whelan

Specialising in Grants, Tenders and Funding consultancy, Keith Whelan provides high level assistance to Local, State and Federal Government, Not for Profit organisations and Private Enterprises, in planning for and accessing extra income streams.

Keith develops Grants Project Management Plans, Grants Calendars and Funding Strategies, enabling organisations to approach grants and tenders in a proactive manner. His Plans and Strategies provide a structured and strategic approach to obtaining extra funding for the progression and completion of projects.

Keith has worked in the Grants & Philanthropy sector in Ireland and Australia, across both the public and private sector. He presently works with a number of companies across Australia in developing their respective Corporate Social Responsibility Strategies, Social Enterprise and Social Procurement strategies.

He has consulted with and taught at a number of Universities such as ANU Canberra, University of Adelaide, University of Sydney, UTS, University of Newcastle and Macquarie University. He presently facilitates courses for Research Staff at these Universities in how to attract funding through Grants, Crowd Funding, PAF’s, Trusts and Bequests.

He has also worked with the likes of NSW Health, Caltex Australia and ADCO advising on their respective Tendering Processes for Commercial Contracts.

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